

Date	Location	Instructor	Course
January 19th & 20th	The Colonnade 15301 Dallas Parkway Conference Room B Addison, TX 75001	Nick Nicholas	<b>Time:</b> 8:30 a.m. – 5:30 p.m. <b>Course:</b> Refocusing Your Real Estate Services Career
			<b>Time:</b> 8:30 a.m. – 3:00 p.m. <b>Course:</b> Legal Update & Ethics
February 16th & 17th	The Colonnade 15301 Dallas Parkway Conference Room B Addison, TX 75001	Stuart Lautin	<b>Time:</b> 8:30 a.m. – 5:30 p.m. <b>Course:</b> Insight Into Commercial Contracts
		Nick Nicholas	<b>Time:</b> 8:30 a.m. – 3:00 p.m. <b>Course:</b> Legal Update & Ethics
March 22nd & 23rd	The Colonnade 15301 Dallas Parkway Conference Room B Addison, TX 75001	Cliff Bogart	<b>Time:</b> 8:30 a.m. – 5:30 p.m. <b>Course:</b> Commercial Leasing: Tenant and Landlord Representation
			<b>Time:</b> 8:30 a.m. – 3:00 p.m. <b>Course:</b> Legal Update & Ethics
April 12th & 13th	To be announced	Alex Johnson	<b>Time:</b> 8:30 a.m. – 5:30 p.m. <b>Course:</b> How to Increase your Fees through PlanEase Investment Analysis
			<b>Time:</b> 8:30 a.m. – 3:00 p.m. <b>Course:</b> Legal Update & Ethics
May	COURSE NOT AVAILABLE - EARLY BIRD REGISTRATION AVAILABLE FOR JUNE		
June 21st & 22nd	To be announced	Cliff Bogart	<b>Time:</b> 8:30 a.m. – 5:30 p.m. <b>Course:</b> Commercial Leasing Analysis, Comparison and Lease versus Own
			<b>Time:</b> 8:30 a.m. – 3:00 p.m. <b>Course:</b> Legal Update & Ethics
July	COURSE NOT AVAILABLE - EARLY BIRD REGISTRATION AVAILABLE FOR AUGUST		
August 13th & 14th	To be announced	Alex Johnson	<b>Time:</b> 8:30 a.m. – 5:30 p.m. <b>Course:</b> How to Increase your Fees through Market Analysis
			<b>Time:</b> 8:30 a.m. – 3:00 p.m. <b>Course:</b> Legal Update & Ethics

NEW COURSE

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## 2012 MCE SCHEDULE

Date	Location	Instructor	Course
September 17th & 18th	To be announced	Stuart Lautin	<b>Time:</b> 8:30 a.m. – 5:30 p.m. <b>Course:</b> Commercial Leasing: Analysis from a Legal & Business Perspective
		Nick Nicholas	<b>Time:</b> 8:30 a.m. – 3:00 p.m. <b>Course:</b> Legal Update & Ethics
October 9th & 10th	To be announced	Nick Nicholas	<b>Time:</b> 8:30 a.m. – 5:30 p.m. <b>Course:</b> Principles of Real Estate Development
			<b>Time:</b> 8:30 a.m. – 3:00 p.m. <b>Course:</b> Legal Update & Ethics
November 22nd & 23rd	To be announced	Nick Nicholas	<b>Time:</b> 8:30 a.m. – 5:30 p.m. <b>Course:</b> Refocusing Real Estate Services Career
			<b>Time:</b> 8:30 a.m. – 3:00 p.m. <b>Course:</b> Legal Update & Ethics
December 13th & 14th	To be announced	Cliff Bogart	<b>Time:</b> 8:30 a.m. – 5:30 p.m. <b>Course:</b> Commercial Leasing Analysis, Comparison and Lease versus Own
			<b>Time:</b> 8:30 a.m. – 3:00 p.m. <b>Course:</b> Legal Update & Ethics

### INSTRUCTOR PROFILES



A Commercial Leasing veteran of the Dallas, Houston, and Austin markets since 1979. He has been a Texas MCE instructor since 2000 and joined the CCIM Faculty in 2005 as a CU 101 Financial Analysis, CI 103 – User Decision Analysis, and CI Intro Instructor.

**Clifford J. Bogart, CCIM**  
The Vanguard Commercial Group, Inc.



A twenty-nine year real estate attorney and is board certified in both residential and commercial real estate, Texas board of legal specialization

**Stuart Lautin**  
Higier Allen & Lautin, P.C.



The Principal Broker for Laurex Realty Advisors and a former president of the North Texas CCIM Chapter. He is also the national CCIM Institute Cultural Diversity Chairman and a national CCIM Institute Board Director.

**Alex Johnson, CCIM**  
Laurex Realty



A commercial real estate veteran with thirty-five years of industry experience and recipient of the Stemmons Service Award. He brings a real world perspective to his classes gained through his successful participation in brokerage, development and investing.

**Nick Nicholas, CRE, CCIM, MAI**  
Nicholas Co.