



# SUSAN ARLEDGE

PRESIDENT & CEO  
ARLEDGE PARTNERS

2012

“Life is not tried, it is merely survived if you’re standing outside the fire.

The world may give me its worst, but I will bring my best.

”

## SERVICE

**ARLEDGE** serves as president and CEO of Arledge Partners Real Estate, which has been headquartered in Dallas since 1993. The firm specializes in providing tenant representation brokerage services, as well as tenant focused site selection services, labor and demographic analysis, and incentive negotiations.

Prior to the inception of Arledge Partners Real Estate Group, Susan was a Top Producer for The Swearingen Company. She was also a Sr. VP with The Staubach Company for seven years where she earned the distinction of being the Company's Top Producer and a Top Five Producer.

Susan graduated from the University of Texas at Austin. She is an active member of the Society of Industrial and Office Realtors (SIOR), serving as the Dallas Chapter Program Chair.

Arledge Partners is certified as a Minority/Women's Business Enterprise (WBE) by the Women's Business

HIGHLAND PARK UNITED METHODIST CHURCH  
ADMINISTRATIVE BOARD

TEXAS EXES ALUMNI ASSOCIATION

GRADUATE OF THE LEADERSHIP DALLAS PROGRAM

SOCIETY OF INDUSTRIAL AND OFFICE REALTORS  
DALLAS CHAPTER'S PROGRAM CHAIR

CHILDREN'S CANCER FUND  
PAST BOARD OF DIRECTOR

AMERICAN HEART ASSOCIATION  
BOARD MEMBER

NORTH TEXAS COMMERCIAL ASSOCIATION OF REALTORS

2011 GO RED FOR WOMEN LUNCHEON CHAIR

## BREAKOUT PLAY

Arledge Partners was hired by Sprint PCS to handle the site selection and negotiation of eight wireless customer care centers throughout the US. The 90,000 sf project we negotiated for Sprint PCS in Ft. Worth won a Best Deal of the Year Award from the Dallas Business Journal.

## TOP ACCOMPLISHMENT

My greatest business accomplishment has been the creation of a company focused on tenant representation and site selection services whose commitment to client—focused service allows us to compete successfully with the large national firms.



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